

Lenovo TruScale with SAP HANA Enterprise Cloud, Customer Edition

Lenovo

SAP offers a private managed cloud experience for SAP HANA and associated applications

Bringing the Cloud to You

SAP HANA Enterprise Cloud, Customer Edition (Customer Edition), an on-premises version of SAP HANA Enterprise Cloud, is now offered with Lenovo TruScale Infrastructure as a Service (IaaS) including SAP HANA certified and supported Lenovo servers and storage systems.

There are many reasons customers would want to run Customer Edition, including the need for data sovereignty, specific industry compliance, a low risk tolerance, specific company policies, and limited or no access to SAP data centers or hyperscaler infrastructure options. Customer Edition provides the same concierge services, service level agreement (SLA), Quality of Service (QoS), and operating expense (OpEx) model as SAP HANA Enterprise Cloud – but is delivered in the customer data center.

Lenovo TruScale Infrastructure as a Service (IaaS) complements Customer Edition by providing the latest industry-leading equipment without an initial high investment. The consumption-based monthly OpEx reduces budget worries, offers tax benefits, and lets you allocate capital to bigger and better business priorities. Combined, Customer Edition with Lenovo TruScale offers flexibility, transparency, agility, and reduced financial risk to accelerate digital transformation.

HANA Enterprise Cloud, Customer Edition

Available through SAP, SAP HANA Enterprise Cloud, customer edition offers the merits of an operating expense (OPEX) business model, elastic computing, and is monitored and managed by Lenovo and SAP white-glove services. SAP Cloud Application Services will support the day-to-day running of the applications and help customers with adoption of SAP S/4HANA on their path to the Intelligent Enterprise. Lenovo will supply, install, and manage the required infrastructure for the customer's landscape in a secured environment and utilize TruScale services for consumption-based usage.

Highlights

- OPEX model: Customer Edition delivers a subscription-based, agile, elastic and consistent cloud experience
- Assured Security and Compliance: Business-critical data remains on site, behind company firewalls, enabling compliance
- Better Performance: Hosting SAP HANA and associated applications together in the same data center provides better performance outcomes

Customer Edition is also less disruptive to operations vs. a move to a public cloud provider. Customer Edition helps you eliminate the cost and complexity of SAP entanglement with third-party and roll-your-own applications by simplifying the interoperability without leaving your data center.

A Solid Infrastructure

SAP HANA Enterprise Cloud, customer edition with Lenovo TruScale utilizes proven Lenovo server and storage systems. Lenovo servers provide leadership performance, currently holding several SAP world record performance benchmarks. They are consistently ranked high in customer satisfaction and have been #1 in x86 server reliability for the last seven years¹. Lenovo is a trusted SAP Global Technology Partner for SAP HANA and the applications that rely on HANA for over 25 years. Lenovo has implemented over 15,000 SAP HANA systems and runs its business on SAP HANA. Lenovo is also a trusted hardware and services supplier for SAP HANA Enterprise Cloud & HANA Enterprise Cloud customer experience offerings.

In Summary

SAP HANA Enterprise Cloud, customer edition provides SAP HANA-based applications as a private managed cloud service, on high performance and reliable Lenovo TruScale infrastructure as a Service on-premises, in the customer's data center.

Why Lenovo

Lenovo is a leading provider of x86 servers for the data center. Featuring rack, tower, blade, dense and converged systems, the Lenovo server portfolio provides excellent performance, reliability and security. Lenovo also offers a full range of networking, storage, software, solutions, and comprehensive services supporting business needs throughout the IT lifecycle.

For More Information

To learn more about SAP HANA Enterprise Cloud, customer edition with Lenovo TruScale, please contact your Lenovo sales representative or Business Partner and visit:

www.lenovo.com/sap



¹ ITIC Reliability Study, <https://lenovopress.com/lp1117-itic-reliability-study>

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CRN: DBSSA04XX03

10/2020